



**B&D**  
MFG, INC.®

**INNOVATORS IN GEOTHERMAL TECHNOLOGY**

**JUNE 2017 FLYER**



Visit our website at [BDMFGINC.COM](http://BDMFGINC.COM)

### MEET OUR NEW INSIDE SALES REPRESENTATIVE

#### JESSICA HOFFMANN



We are pleased to introduce the newest member of our Sales Team with Inside Sales Representative, Jessica Hoffmann.

Jessica is originally from the Carroll, IA area and graduated from the University of Northern Iowa. Her previous professional history has placed her in Des Moines, St. Louis, and the Quad Cities area. She chose to return to Glidden, IA area to raise her son. In her spare time she enjoys hiking, kayaking, and many outdoor activities. She has a personal goal of visiting a new state or country every year.

Jessica has been in sales for many years. She has been introduced to the Geothermal industry through her experience in the Home Warranty Industry, making her transition into this position a smooth one.

Her first priority is to develop a relationship with her customers, solve problems, and continue the company tradition of growth and innovation.

### IN STOCK - CAN SHIP TODAY!

**2 Pump QT Flow Center with  
Armstrong Astro 280 3 Speed Pumps  
Part No. 2-230QFC-L**



**Special Pricing &  
Shipping Discount  
With Order QTY of 12 or more!**

For more details email [sales@bdmfginc.com](mailto:sales@bdmfginc.com).

### PRODUCT LITERATURE

B&D provides product literature, catalogs, and tri-folds for use and convenience for all customer needs. Do you have a training coming up, or want to update your counter display? Send an email to [marketing@bdmfginc.com](mailto:marketing@bdmfginc.com) and we will get you the literature you need!

### SUBMITTAL INFORMATION

We have added a convenient link on our website to provide quick & easy access to product submittal information.

1. **Visit our website:** <https://www.bdmfginc.com>
2. **Click on:** the *Customer Service* tab near the top of the page.
3. **Select:** the *Product Submittal Information* link from the drop down menu.

### Did You Know...

**B&D MFG., INC.**  
**Geo Girl**



#### What problems can be caused by poor water quality?

Poor water quality can cause serious problems in your Geothermal System and void your warranty in most cases. Your water should be tested for hardness, acidity and iron content before a heat pump and Non-pressurized Flow Center is installed. Your Contractor or Heat Pump Equipment Manufacturer can tell you what level of water is acceptable. Mineral deposits can build up inside the heat pump's heat exchanger as well as the pumps housing.

Sometimes a periodic cleaning with a mild acid solution is all that's needed to remove the build-up. Impurities, particularly iron, can eventually damage or decrease the life your pumps.